



**Position: Technical Service Chemist, EMEA (m/f/d)**

**Milliken & Company:**

Milliken & Company, an innovation company that has been exploring, discovering, and creating ways to enhance people's lives since 1865. With expertise across a breadth of disciplines including specialty chemical, floor covering, and performance materials, we work around the world to add value to people's lives, improve health and safety, and make the world more sustainable. We have a global presence with 42 manufacturing facilities located in the U.S., U.K., Belgium, France and China. In addition, sales and service operations are located throughout the Americas, Europe and Asia.

**Position Summary:**

Full time technical service position focused on supporting the development and growth of Borchers additives business, partnering, and supporting the sales team on developing new business opportunities, and providing effective technical service to existing and new accounts.

The ideal candidate has experience in formulating coatings, passion for laboratory work, strong communication and presentation skills, and drives technical performances, excellence, and value to customers continuously.

This position will report to the Technical Manager EMEA, and is based in our Langenfeld, Germany office and technical center.

**Key Responsibilities:**

- Effectively communicate with customers to understand their needs, present the company and our products, and to provide advice.
- Solve formulation issues for customers using Coatings Additives through moderate to difficult complexity projects.
- Provide value through top quality technical support within acceptable to aggressive timelines.
- Demonstrate through laboratory work and technical evidence added value and performance enhancement to the coating's formulation.
- Understand the competitive landscape and product differentiation.
- Communicate effectively with stakeholders at different levels:
  - Bench chemists
  - Technical leaders
  - Sales team
  - Customers
- Provide input in technical and marketing communications to promote the growth of the coatings additive business.
- Influence the development of products on a regional level by actively participating in discussions with business and technical members.
- Support the development of technical literature, sales tools, and training programs for internal and distributor use and for presentations to customers.
- Maintain accurate and timely project data on Alchemy project platform.

- Prepare reports on work completed (lab projects) and communicate internally and externally.
- Hands-on work in the lab for all projects
- Commitment to Milliken Environmental, Health, and Safety (EHS) policies and values.
- Position requires up to 30% travel.

**Other responsibilities:**

- Initiate and drive projects related to benchmarking and competitive analysis.
- Provide support for technical questions/issues customers.
- Custom formulation required to solve technical problems.
- Author and present technical papers.
- All other duties assigned by your supervisor.

**Qualifications:**

- Bachelor's degree in chemistry/Chemical Engineering or equivalent degree (Master's degree preferred)
- 5+ years in coatings industry
- Formulating coatings experience is a must.
- Paint industry knowledge and awareness
- Strong presentation and communication skills
- Strong collaboration and teamwork skills
- Ability to think outside of the box.
- Preferably experience with formulating coatings, inks and adhesives.
- Preferably experience working with raw material supplier(s) in the coating industry
- Must be fluent in English. German language skills are also preferred.

We look forward to receiving your application stating your salary expectations and your earliest possible starting date to:

[careers.milliken.com](https://careers.milliken.com)

Borchers GmbH, Human Resources Department, Berghausener Str. 100, 40764 Langenfeld